

# CREATING THE WINES THAT PEOPLE LOVE TO SHARE

Discovering wines for the world!



#### **DFJ VINHOS FOUNDED IN 1998**

Mr. JOSÉ NEIVA CORREIA
Owner and Chief Winemaker
KNOWLEDGE | INNOVATION | RESPECT FOR NATURE

CREATING THE WINES THAT PEOPLE LOVE TO SHARE

High balance of PRICE | QUALITY | PLEASURE | AWARDS





#### 250 HA SINGLE ESTATE VINEYARDS

**CERTIFIED INTEGRATED PRODUCTION - GRAPES "TO HELP THE VINES TO CREATE THE BEST GRAPES."** 

LISBOA WINE REGION
CLOSE TO THE ATLANTIC I HILLS AND VALLEYS I MIXED SOILS
A COUNTRY OF MICROCLIMATES
"THE BEST PRICE AND QUALITY AMONG WORLD WINES"





### **10 MILLION BOTTLES**

EXPORT 99% TO 50 COUNTRIES
UE | USA | NORDICS | UK | BRAZIL | KOREA | AUSTRALIA

4542 AWARDS since 2010 630 AWARDS in 2021 1336 GOLD medals











**EUROPEAN WINERY** 

# DFJ VINHOS, ONE OF THE BEST EUROPEAN WINERIES

NOMINATED BY WINE ENTHUSIAST
AS ONE OF THE 5 BEST
EUROPEAN WINERIES OF 2017!







## **TWELVE** TIMES!



## IN WINE ENTHUSIAST'S **TOP 100 BEST BUYS OF THE YEAR**

- # 62 TOP Best Buy 2006 | GRAND'ARTE Touriga Nacional Lisboa red 2003 90 points
- # 75 TOP Best Buy 2008 | VEGA Douro red 2005 88 points
- # 20 TOP Best Buy 2009 | GRAND'ARTE Shiraz Lisboa red 2007 90 points
- # 14 TOP Best Buy 2010 | ALTA CORTE Lisboa red 2006 89 points
- 9 TOP Best Buy 2011 | GRAND'ARTE Alvarinho Lisboa white 2010 91 points

#### # 1 TOP BEST BUY 2012 | VEGA Douro red 2009 - 90 points

- # 8 TOP Best Buy 2014 | PORTADA Winemakers Selection Lisboa red 2011 90 points
- #74 TOP Best Buy 2015 | ALUADO Alicante Bouschet Lisboa red 2014 90 points
- 5 TOP Best Buy 2016 | PAXIS "Bulldog" Lisboa red 2013 90 points
- # 39 TOP Best Buy 2017 | GRAND'ARTE Alvarinho Lisboa white 2016 90 points
- # 63 TOP Best Buy 2018 | GRAND'ARTE Shiraz Lisboa red 2014 90 points
- # 22 TOP Best Buy 2019 | PATAMAR Reserva Lisboa red 2015 90 points





# The Wine Cathedral

#### **DFJ HEADQUARTERS**

- **★** DESIGNED BY EIFFEL'S ENGINEERS
- **★ CAST-IRON ARCHITECTURE**
- **★ 1897 FIRST BUILDING THE CELLAR**
- **★** A HOME TO STORKS









The Wine Cathedral

- **★ VINIFICATION CENTER**
- **★ BOTTLING LINE**
- **★ 9,3 MILLION LITER VATS**
- **★ BARREL CELLAR**
- **★ COOPERAGE**
- **★ WAREHOUSES**
- **★ LABORATORY**
- **★ TASTING ROOM**
- **★ OFFICE**
- **★** 50ha Vineyard







### QUINTA da FONTE BELA

Cooperage



- **★ WE RECOVER BARRELS 3 TIMES**
- **★ TRADITIONAL CRAFT METHODS**
- **★ 100% ENVIRONMENT FRIENDLY**
- CONTROL of the QUALITY
- **★ WE DEFINE the OAK STYLE**
- **★ SEGUIN-MOREAU barrels**



WINE ENTHUSIAST

# 22



### **QUINTA de PORTO FRANCO**

Jhe Origin

- **★ BIRTHPLACE OF Mr. JOSÉ NEIVA CORREIA**
- **★** 80 HA UNDER SUSTAINABLE AGRICULTURE
- **★ VINIFICATION CENTER**
- **★ 3 MILLION LITER VATS | BARREL CELLAR**









In Harmony with Nature

- 1. MR. JOSÉ NEIVA CORREIA BORN AND RAISED IN THE FAMILY HOME, AMONG THE VINEYARDS OF THE SINGLE ESTATE QUINTA DE PORTO FRANCO AND SOON REALIZED THAT THE GREATEST AND BEST GOAL IS TO BE IN HARMONY WITH NATURE TO HELP THE VINES CREATE THE BEST GRAPES.
- 2. THERE'S NO PLACE FOR CHEMICAL PRODUCTS. WE USE ORGANIC MATTER ONLY, SELECTED ACCORDING TO THE SOIL, RESIDUAL WATER CHARACTERISTICS, CLIMATE, GRAPE VARIETIES AND THE WINE THAT IS INTENDED TO BE PRODUCED.



In Harmony with Nature

- 3. ALL ORGANIC MATTER IS PRE-ANALYZED TO VERIFY THAT IT IS SUITABLE AND ALSO TO AVOID HEAVY METALS AND OTHER POLLUTANTS NEGATIVE FOR THE PLANTS AND FOR THE ENVIRONMENT.
- 4. THE NUTRITION OF THE VINES IS MONITORED CLOSELY, WITHOUT EXCESSES OR SHORTAGES BEING THE NUTRIENT NEEDS OF THE VARIOUS VINES CAREFULLY MEASURED.
- 5. WE DON'T IRRIGATE OUR 250HA OF VINEYARDS IN LISBOA OR TEJO WINE REGIONS.



In Harmony with Nature

- 6. WE USE MECHANICAL PROCESSES TO CONTROL WEEDS.
- 7. WE HAVE MORE 10% AREA WITH FOREST AND WILD VEGETATION TO MAINTAIN AUTOCHTHONE BIODIVERSITY.
- 8. WE WORK HARD IN SUSTAINABILITY AND IN RESULT SINCE 2018 WE ACHIEVED THE CERTIFICATION OF INTEGRATED CROP MANAGEMENT GRAPES.
- 9. THE END RESULT IS HIGH QUALITY PRODUCE AND HIGH PRODUCTIVITY LEVELS RESPECTING THE ENVIRONEMENT.



Carbon Neutral goal

- 10. FONTE BELA and PORTO FRANCO SINGLE ESTATES HAVE WATER TREATMENT CENTRES.
- 11. WE USE THE LIGHTEST **BOTTLES** AND MORE THAN 90% ARE FROM RECYCLING AND 100% RECYCLABLE.
- 12. WE USE ONLY RECYCLED AND RECYCLABLE CARTON.
- 13. WE USE ALMOST ZERO PLASTICS ALL RECYCLABE.
- 14. PROGRAM OF WASTE-ZERO. MATERIALS SUCH AS BROKEN GLASS, CARTONS, LABELS, CORKS, SCREWSCAPS, ETC. SENT TO CERTIFIED RECYCLING COMPANIES.



Carbon Neutral goal

- 15. PROGRAM OF ZERO BIOLOGICAL WASTE, DURING THE HARVEST AND OTHER ACTIVITIES, SENT TO CERTIFIED RECYCLING COMPANIES.
- 16. SOLAR PLANT AT QUINTA FONTE BELA TO GENERATE ENERGY.
- 17. WE ADHERE TO EU WINE SECTOR REGULATIONS.
- 18. WE FOLLOW PORTUGUESE LABOR POLICIES, WITHOUT ANY DISCRIMINATION.
- 19. WE WORK TO BE CARBON NEUTRAL BY 2025



# Why DFJ VINHOS ?

- 1. DFJ VINHOS OWNER IS THE CHIEF WINEMAKER.
- 2. 250HA SINGLE ESTATES PLUS 600HA CONTRACT.
- 3. CERTIFIED INTEGRATED PRODUCTION GRAPES.
- 4. CERTIFICATION OF THE QUALITY | BRC LEVEL AA.
- 5. EXPORT 99% OF 10 MILLION BOTTLES TO 50 COUNTRIES.
- 6. GREAT GLOBAL RECOGNITION | 4542 AWARDS SINCE 2010.
- 7. HIGH RATIO: PRICE / QUALITY / AWARDS / PLEASURE.
- 8. PARTNER AND CONSUMER ORIENTED.
- 9. CREATING THE WINES THAT PEOPLE LOVE TO SHARE.



# Why DFJ wines?



We love to create wines for any person, any event easy-drinking, tasty, elegant, capable of pleasing even those who don't usually like wine, sharing happiness!

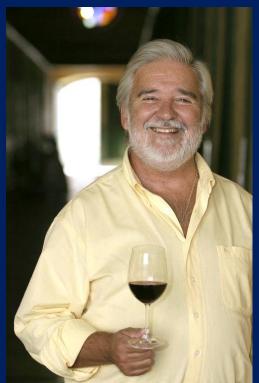
CREATING THE WINES THAT PEOPLE LOVE TO SHARE!



# Why SAMPLES?

- 1. IMAGINE A WEDDING WITH 5000 ATTENDING, 50% MEN AND 50% WOMEN.
  WHAT RED AND WHAT WHITE TO CHOOSE FOR THAT UNIQUE DAY?
- 2. HOW TO AVOID GUESTS ASKING FOR JUICES, BEER AND WATER AFTER 5 MINUTES BECAUSE THEY DON'T LIKE THE SELECTED WINES?
- 3. WE WORK HARD TO PRODUCE WINES FOR ANY PERSON AND EVENT.
- 4. WE PRODUCE EASY-DRINKING, TASTY, ELEGANT WINES CAPABLE OF PLEASING EVEN THOSE WHO DON'T USUALLY APPRECIATE WINE.
- 5. THAT'S WHY WE ALWAYS RECOMMEND BUYERS TO TASTE OUR WINES WITH CONSUMERS WHO CARE ABOUT PRICE/QUALITY / PLEASURE and HAPINESS.
- 6. PLEASE ASK DFJ VINHOS **SAMPLES** TO CONFIRM WHAT WE WRITE ABOUT OUR WINES





# Thank you for your time, drink (DFJ'S!) wine in moderation

## Cheers!

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